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Role Accountabilities and Responsibilities

- Develop and maintain productive business relationships with a select group of dairy and beef livestock producers.
- Identify and develop productive relationships with key dairy and beef industry influencers that will provide further business development within the region.
- Develop and execute account plans that align with overall regional sales goals and marketing plans
- Overnight travel is required

Education and Experience

- BS/MS degree from in one of the following areas: Dairy and/or Beef Nutrition, Agricultural Economics, Animal Science, Ag Finance or Ag Marketing.
- Minimum 5+ years of experience selling into the dairy and beef industry.
- Proven track record in delivering sustained territory sales growth.

 Demonstrated ability to build and maintain strategic customer relationships, handle multiple priorities and work in a self-direct manner.

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EXECUTIVE DIRECTOR POULTRY SCIENCE ASSOCIATION

The Poultry Science Association (PSA) is searching for an Executive Director to assume the duties of the role on or about January, 2019.

PSA is a professional, international organization of poultry scientists. The Executive Director is ultimately accountable for insuring the long-term financial and operational sustainability of the Association. This position reports directly to the PSA Board of Directors. More details of the position responsibilities and qualifications are available on the PSA website (http://www.poultryscience.org).

To apply, please contact Dr. Valerie Carney, Search Committee Chair, at Valerie.Carney@ gov.ab.ca; include a letter of interest, CV, and contact information of three references

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