

# POSITIONS AVAILABLE



The Original Ag Recruiter... Since 1959  
Celebrating our 58<sup>th</sup> Year!

## FEED-GRAIN-COMMODITIES-BIOFUELS-ETHANOL-BIODIESEL

### WE NEED Grain / Feed Operations Personnel!

Chief Executive Officer (Upper Midwest)	To \$250K
Sales Territory Manager	To \$120K
Sales Manager & Developer	To \$100K+, DOE
Feed Formulator	To \$100K+, DOE
Dairy Nutrition Consultants	To \$100K+ DOE
Swine Business Unit Manager	\$125K+, DOE
Feed Ingredients Plant Manager	To \$100K
Director of Purchasing	To \$90K
Maintenance Manager	To \$60K
Grain Elevator Superintendent	To \$80K
Sales Managers	To \$130K + Bonus
Maintenance Manager	To \$75K

### WE NEED Grain, Feed, Commodities Merchandisers!

Chief Financial Officer	To \$200K+
Grain Merchandiser	To \$100K+
Pellet Mill Assistant Manager	To \$65K
Grain Merchandisers	To \$120K + Bonus Potential
Commodity Merchandiser	To \$90K
Grain Operations Manager	To \$70K
Regional Calf Specialist	Salary Based on Experience
Ag Division Manager	Salary Based on Experience
Commodities Trader	Salary Based on Experience
Account Manager	To \$65K
Feed Sales Representative	To \$50K
Entry-Level Sales Representative	To \$45K

Please submit your resume to be considered for current and future opportunities listed with Hansen Agri-PLACEMENT.

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For additional information regarding these positions and other opportunities, please visit our website.

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Feed Plant Mgrs, Elevator Operations, Engineering, Maintenance, Merchandising/Buying, Traffic, Accounting, Sales & Sales Mgmt, Marketing, Nutritionists, others...

**PROVEN LEADERS** with the most experience and largest network in the feed and grain industry. From entry to executive level. No employee fees. Call in confidence the nearest office and let us go to work for you.



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## CAREER OPPORTUNITIES

Atlanta	800-562-1590	Denver	800-354-8039	Minneapolis	651-731-3211
California	707-769-1919	Florida	479-799-9170	Omaha	402-502-7755
Cincinnati	360-627-9338	Kansas City	913-696-9990	Pittsburgh	866-318-0800
Davenport	563-344-6974	Memphis	800-792-2474	Texas	512-840-1643

International offices in The Netherlands \* Germany \* Israel \* Poland \* Hungary \* India \* Singapore

Members of : AFIA, NGFA, GEAPS, USPEA • Visit us at [www.agriassociates.com](http://www.agriassociates.com)



Henning Companies is one of the leading general contractors in agricultural building construction.

### We have the following employment opportunities available:

- Senior Project Manager
- Project Manager
- Quality Control and Safety Inspector
- Superintendents
- Crew Foreman
- Carpenters/Framers

For additional information or to apply, please visit our website:

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(515)253-0943 • [recruiter@henningcompanies.com](mailto:recruiter@henningcompanies.com)

### Senior Marketing Manager

**Pharmgate Animal Health**, seeks a Senior Marketing Manager to join our team in launching and supporting our innovative therapeutic and preventative product lines in the USA and Canada. The ideal candidate for our Wilmington, North Carolina based company has five years marketing management experience and a veterinary or animal science degree with a minimum of five years veterinary or animal health industry experience in livestock or poultry. We are seeking someone who can conceive, develop, implement and measure marketing programs, initiatives and marketing materials that effectively communicate our brand and drive growth; a proven record of successfully launching new products; and the ability to collaborate with our field sales team, technical services veterinarians, distribution partners, and key customers to achieve company objectives. If you are willing to travel (25%) and possess the willingness to "roll up your sleeves" to perform at all levels and assist the Pharmgate team in areas outside of core responsibilities, please send your letter of interest and resume to our Director of Human Resources, [tracy.mumford@pharmgate.com](mailto:tracy.mumford@pharmgate.com).



[Pharmgateah.com](http://Pharmgateah.com)

AB Vista is an animal nutrition technology business offering pioneering products and technical services to the global animal feed industry. AB Vista is part of AB Agri, an animal nutrition and agricultural services business, part of Associated British Foods plc. Our people bring well-informed discussions beyond products to customers. Dedicated to advancing energy and nutrient efficiency, we keep scientific integrity at the heart of everything we do. Our extensively researched portfolio of enzyme, betaine and yeast products for the global animal feed industry, brings an ever-greater nutrient release from animal foodstuffs. We have two new opportunities in our North American business. Both of these roles report directly to our Americas Director and involve considerable travel and can be either home based or worked from our regional office in Florida.



### Commercial Manager,

#### What you'll be doing

- Shaping and executing swine commercial strategy
- Creatively generate and manage brand loyalty, sales and marketing with feed mills, cooperatives and premix companies in the USA
- Providing sales support to agents and distributors through product training and customer visits
- Reporting on sales and using market analysis to take action
- Supporting new swine product launches in conjunction with research, marketing and sales agents/distributors.

#### About you

You are an experienced and talented commercial manager with our industry, with the skill and capability to think outside the box, inspire others and take the lead. You have established solid relationships with key decision makers in the North American market place, specifically in the swine feed industry.

### Applications Engineer, Americas

#### What you'll be doing

- Developing our liquid product application strategy which includes equipment feasibility and costs for capital projects
- Create a meaningful and effective post-installation service and customer support package
- Analysing data and communicating conclusions to a variety of people with different backgrounds
- Working alongside our regional teams to develop technical support for customer feed mill audits and evaluations
- Supporting liquid product development from an application view point, equipment design, procurement and post-installation servicing.

#### About you

You are a qualified engineer and project manager with experience in the feed milling and processing industry, with a can-do customer focused attitude. You can offer insight in to the FDA Food Safety Modernization Act. Business fluency in English is essential, and other languages such as Spanish and Portuguese are beneficial.

#### To apply

Visit [www.abvista.com/about.aspx#careers](http://www.abvista.com/about.aspx#careers) or send your CV and covering letter to Saskia Rumbelow-Lall [Saskia.Rumbelow-Lall@abagri.com](mailto:Saskia.Rumbelow-Lall@abagri.com). We will be considering applications until July 31st 2017. In return for your talent, we reward competitively and offer further opportunities for career development.



Pellet Technology USA is looking for highly motivated Livestock Feed Sales Representatives with a proven track record to sell our new line of innovative pelleted feed products.

Must have a strong ability to work independently, build a customer base, close new business, and provide superior customer service.

Ability to manage activity, territory and travel, accurately forecast & meet sales goals as well as proactively develop new sales strategies to expand existing market base.

Ability to travel up to 75% of them time is required.

3+ yrs of sale experience required.

Livestock industries preferred.

Knowledge of animal nutrition and agriculture preferred.

For more information or to apply visit [www.ptusallc.com](http://www.ptusallc.com).

### Strategic Sourcing & Purchasing

Trusted global supplier of palatability enhancers and spray-dried protein products seeks a driven procurement manager with experience in sourcing agricultural ingredients and fresh raw materials. The ideal candidate for our Verona, Missouri based position has a degree in Animal Science, Food Science, or related, 3-5 years of supply chain, sourcing, purchasing, or materials management experience and/or professional certifications of Certified Purchasing Manager (CPM), Certified Professional in Supply Management (CPSM), or Certified Production Inventory Management (CPIM).

Visit [www.kemin.com](http://www.kemin.com) or apply online at [www.kemin.com/en/north-america/careers/](http://www.kemin.com/en/north-america/careers/).



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\* Mix Uniformity and Cross Contamination Tests - \$100.00

\*\* Mark Vitamin, Mineral- or Medicated Premixes in Feeds- 10¢/ton



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## FEED INGREDIENTS



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## FEED INGREDIENTS

### DAMAGED GRAIN AND FEED PRODUCTS WANTED

We have vacs and trucks.

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Poultry Protein & Fat Council members are located coast to coast in the United States, and are very experienced with international shipment of products. Products are manufactured for the poultry, beef, dairy, swine, pet food and aquaculture markets.

[www.uspoultry.org/ppfc\\_index.cfm](http://www.uspoultry.org/ppfc_index.cfm)

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